

# Risk Solutions

for Law Firms Worldwide



PROQUEST®  
A DIVISION OF ALLIANT

## FIRM PROFILE



Through industry specialization and highly personal client service, we deliver successful insurance solutions to law firms nationwide.

For nearly two decades, the ProQuest team of specialists has tailored risk solutions to meet the unique needs of law firms. When it comes to making certain that your insurance program is the right solution for your firm, we do not believe that one size fits all; our insights into the legal profession and the special challenges confronting law firms today have resulted in highly creative and successful solutions in the face of the volatile economic and insurance market cycles. Our team will explore multiple program structures with broad form manuscript policy wordings and tailor a program to meet your specific needs.

A division of Alliant Insurance Services, the nation's largest specialty insurance brokerage firm, ProQuest serves more than 300 law firms ranging from local and regional firms to national and international practices, many of which are represented in the AmLaw 200. As a leading provider of premium into the LPL market, ProQuest delivers the most comprehensive coverage to its clients—differentiating us from most of our peers.

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### What We Do

As both an advisor you can trust and a broker with access to diverse markets, ProQuest offers a broad array of services, including:

- Coverage design and placement
- Claim analysis and facilitation
- Policy analysis and peer benchmarking
- Risk control and practice management

At ProQuest, we first assess your insurance needs through an in-depth analysis of your current placement. To ensure that we develop the optimum structure that is both cost-effective and incorporates your firm's risk tolerance and risk profile, your ProQuest team will explore multiple program structures that meet your needs. We will develop a program that addresses your firm's most significant exposures while including the broadest policy wording for a firm with your risk characteristics.

### What Makes Us Different

Key qualities that serve to differentiate ProQuest from the competition are:

- **Partnership:** We work with our clients in a collaborative and open environment, where consistent standards, established by clients, are used to measure our performance.
- **Responsive Service:** Whether you are facing an unexpected claim with catastrophic impact or embracing new business practices in a foreign jurisdiction, the ProQuest team will organize the resources necessary to deliver service efficiently and effectively.
- **Powerful Market Relationships:** ProQuest has unparalleled market relationships that provide us with direct access to the best programs, products, and terms.

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*Alliant Insurance Services provides property and casualty, workers' compensation, employee benefits, surety, and financial products and services to some 26,000 clients nationwide, including public entities, tribal nations, healthcare, energy, law firms, real estate, construction, and other industry groups. Alliant is majority owned by Kohlberg Kravis Roberts & Co. L.P. (KKR), a leading global investment firm.*

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